


2011 Annual Report



Making the law work for people,
places, and the planet.

The background of the entire page is a vibrant underwater scene featuring a coral reef. Various types of coral, including branching and table corals, are visible in shades of brown, orange, and green. Numerous small, colorful fish, primarily in shades of yellow, orange, and blue, are swimming throughout the water. The water itself is a clear, bright blue, with light rays filtering down from the surface.

Since 1969, the Environmental Law Institute (ELI) has played a pivotal role in shaping the fields of environmental law, policy, and management, domestically and abroad. Today, we enter our fifth decade as an internationally recognized, nonpartisan research and education center working to strengthen environmental protection by improving law and governance worldwide.

We deliver insightful and impartial analysis to opinion makers, including government officials, environmental and business leaders, academics, members of the environmental bar, and journalists. ELI is a clearinghouse and a town hall, providing common ground for debate on important environmental issues.

ELI's Vision calls for *"a healthy environment, prosperous economies, and vibrant communities founded on the rule of law."* What ELI does to help guide society toward that vision is described in its mission statement:

ELI fosters innovative, just, and practical law and policy solutions to enable leaders across borders and sectors to make environmental, economic, and social progress. ELI:

- Builds the skills and capacity of tomorrow's leaders and institutions
- Researches and analyzes complex and pressing environmental challenges
- Promotes and disseminates the best thinking through print and electronic media
- Convenes people with diverse perspectives to build understanding through robust debate

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A Message From the President and Chairman



John Cruden
President



Edward L. Strohbehn Jr.
Chairman of the Board

ELI has had an important year highlighted by a new President and Chairman, new initiatives, and important accomplishments.

In surveying ELI's 2011 accomplishments, what is most striking is the breadth and depth of the activities ELI's staff undertake to advance ELI's vision of a healthy environment, prosperous economies, and vibrant communities founded on the rule of law. ELI works with high-level government officials to help them understand the role of natural resources in peacebuilding and to provide environmental law training to Supreme Court justices from countries around the world. ELI also works with local fishing communities in the Gulf of Mexico and the Arctic to ensure that grassroots environmental law and policy work for local people. We convene, publish, debate, and research—guided by our vision and our core principles of providing independent, nonpartisan, merits research and analysis.

ELI's *Environmental Law Reporter*® is the most cited environmental law journal in the nation. *The Environmental Forum* is the premier policy magazine for professionals in environmental law, policy, and management. Contributors to these publications are senior government officials, members of Congress, leading law professors, and expert practitioners. In 2011, we published five books on topics ranging from *Everyday Environmentalism* to a *Practical Guide to Environmental Management*. We produced the first publication of a four-year groundbreaking research project on the key role that natural resources play in post-conflict peacebuilding: *High-Value Natural Resources and Post-Conflict Peacebuilding*. The project was initiated by ELI and the United Nations Environment Programme. Three additional books will be published in 2012.

Education and training, always a core value of ELI, hit new highs this past year with over 60 seminars, courses, and special events attended by thousands of environmental professionals. ELI convened a policy discussion program on EPA's impact on the economy involving congressional staff and key think-tank analysts to separate fact from fiction and improve policymakers' understanding of this key issue. ELI's ongoing renewable energy seminar series in California continues to draw significant audiences. ELI's world-renowned judicial training program has now reached over 1,000 judges in 24 different countries. In Jamaica, ELI staff trained 50 judges from Jamaica, Bermuda, Trinidad and Tobago, and Guyana on natural resources law, including methods for determining the value of natural resources damage. In South America, ELI trained 100 prosecutors from the Brazilian Amazon region.

Our research program is ELI's flagship, with over 50 ongoing projects funded by grants from foundations, federal and state agencies, international organizations, and individuals. As part of our alternative energy program, we completed two studies that examine how state and local governments can site and permit large new wind facilities and other offshore energy sources. Our Water Program convened a national gathering of 40 state representatives to address Clean Water Act newly developed total maximum daily load requirements. The Water Program also issued a new handbook that assessed the nation's portfolio of vulnerable aquatic resources. Meanwhile, our Ocean Program focused on the Gulf of Mexico and the Arctic. Following the catastrophic Deepwater Horizon oil spill, we issued two reports on Gulf restoration and conducted a series of ELI workshops in the Gulf states to train communities on how to participate effectively in natural resource restoration efforts. Working with local residents in the Arctic to identify their needs, we prepared a handbook on the new national ocean policy and its application to subsistence resource users in the U.S. Arctic.

Finally, ELI is famous for our annual award celebration, and 2011 was an outstanding success. In November, over 700 people attended the largest environmental law gathering of the year, which honored Secretary of Energy and Nobel Prize winner Steven Chu. We also organized the National Wetlands Awards program to honor six local wetlands heroes from across the country for their achievements in landowner stewardship, science, education, and outreach.

We thank ELI's many members, donors, volunteers, and friends for their indispensable contributions to ELI's success. We also thank our extraordinary staff and Board of Directors, who are leaders in their communities and whose accomplishments have advanced environmental protection.



John C. Cruden
President



Edward L. Strohhahn Jr.
Chairman of the Board

Environmental Law Institute Annual Report 2011

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ELI Research Assistants
and Law Clerks provide
invaluable contributions to
the organization. (L-R)

Zach Jylkka, Ariana
Spawn, Lynsey Gaudio,
Philip Womble, Carolyn
Clarkin, Marion Bouilcault,
Cory Connolly, and
Amelia McKeithen.



North America

ELI continues to work with the states to improve their laws related to offshore wind energy. Two ELI studies examine how U.S. state and local governments can improve siting and permitting large new wind facilities. The studies describe the ways in which local governments play a major role in siting decisions in 48 of the 50 states and examine opportunities that states have explored for siting commercial-scale wind facilities on lands and waters that are government-owned. Another ELI study, "Delaware Offshore Alternative Energy Framework Review & Recommendations," is designed to assist the state with regulation and management of offshore renewable energy, identifying opportunities for strengthening Delaware's existing framework.

Fifty participants attended an ELI workshop in May that promoted the protection of vital wetlands and floodplains and improved flood protection in the Rock River Basin of Wisconsin through community and interagency cooperation and coordination. The workshop was designed to stimulate and improve ongoing productive collaboration among Wisconsin's hazard and emergency managers, wetland and wildlife conservation managers, floodplain managers, community planners, and conservation organizations.

In April, ELI convened a national training workshop on total maximum daily loads (TMDLs) under the Clean Water Act. The event brought together water quality officials from 41 states, three tribes, Puerto Rico, and the District of Columbia. Participants focused on a range of current issues, from nutrient loadings to legacy pollution, and the impacts of climate change to inter- and intragovernmental coordination.

ELI has launched a program to systemically address the environmental impact of industrial agriculture—especially the harms resulting from pollution from Concentrated Animal Feeding Operations (CAFOs) and the commodity-crop system on which they depend. ELI's industrial agriculture program seeks to develop and promote robust, research-backed legal and policy recommendations for reform.





ELI issued “America’s Vulnerable Waters: Assessing the Nation’s Portfolio of Vulnerable Aquatic Resources Since *Rapanos v. United States*,” a report assessing which U.S. wetlands and waters are not being protected by the U.S. Army Corps of Engineers since changes in federal Clean Water Act jurisdiction following the Supreme Court’s 2006 decision in *Rapanos v. United States*. The report found that entire regions of the country have states with no established freshwater aquatic resource permitting programs.

ELI hosted 61 seminars, courses, and special events for 3,789 environmental professionals. In 2011, our seminars averaged more than 60 attendees and covered a broad range of the most pressing policy issues, such as hydraulic fracturing and climate change, and practice topics, including developments in clean air and water areas. With partners University of California at Berkley and Farella Braun and Martel LLP, we undertook a renewable energy series for northern California.

ELI convened a highly regarded six-part series addressing key issues for Toxic Substances Control Act (TSCA) reform. The webinar discussions featured thought leaders in chemical regulation who identified the many areas of agreement where reform is needed and probed issues of disagreement for new solutions. Practitioners joined policymakers to voice real-world concerns about proposed solutions and to float new ideas to revive and make more efficient this 35-year-old statute. The webinars succeeded in providing a forum for focused, professional, and constructive dialogue among key players in TSCA reform.

Gulf of Mexico

ELI issued two reports assessing the legal and institutional frameworks for conserving and restoring Gulf of Mexico habitat. The reports—a resource for decisionmakers, policymakers, and stakeholders interested in ensuring the long-term protection of the critical ecosystem—summarized relevant Mexican and U.S. laws, policies, and institutions, identifying key opportunities for increasing bilateral coordination and collaboration, and provide an in-depth analysis of the habitat conservation and restoration frameworks within Alabama, Florida, Louisiana, Mississippi, and Texas.

In the Gulf region, ELI attorneys held a series of workshops in Alabama, Louisiana, and Mississippi to educate communities about how to participate in the restoration process in the aftermath of the Deepwater Horizon disaster. The workshops explained what the law requires, what was being done to restore the Gulf, and how communities could participate in the restoration efforts.

An ELI seminar on restoring natural resources after Deepwater Horizon brought together experts to discuss early restoration of the Gulf in the aftermath of the Deepwater Horizon disaster. The seminar focused on how early restoration fits within the broader natural resource damage assessment and the framework agreement process.

Black Headed Gulls at oil-damaged
Breton National Wildlife Refuge
Credit: Tom MacKenzie, USFWS



"These are complex scientific and legal issues, and the communities are being asked to provide input into a government restoration process that they know little about and with minimal information, at best, about the impacts caused by the spill."

*Dr. Kathryn Mengerink
ELI Ocean Program Director*

"The Gulf has struggled for decades to balance its resource potential and sustainability. Myriad plans have sought to address specific issues and concerns. The key today is to marry those plans with the new efforts to overcome the devastation caused by the Deepwater Horizon disaster."

*Jordan Diamond
ELI Ocean Program Deputy Director*

Latin America and the Caribbean

In Montego Bay, Jamaica, ELI staff trained 50 judges from Jamaica, Bermuda, Guyana and Trinidad and Tobago on biodiversity conservation, valuation of damage to natural resources, and environmental and natural resources law in Jamaica and the Caribbean. Among the distinguished faculty were Justice Winston Anderson, Judge of the Caribbean Court of Justice; Judge Keith Hollis, Circuit Court Judge, England and Wales; and Sandra Paul, Chairman of The Environmental Commission of Trinidad and Tobago, as well as the top experts on Jamaica's environmental law from the public, private, and NGO sectors.

In Nassau, Bahamas, ELI attorneys held a workshop for resource managers and legal professionals from the Bahamas, the Dominican Republic, Jamaica, Saint Lucia, and Trinidad and Tobago to address specific invasive species issues and discuss whether and how well current laws in each country address these issues.



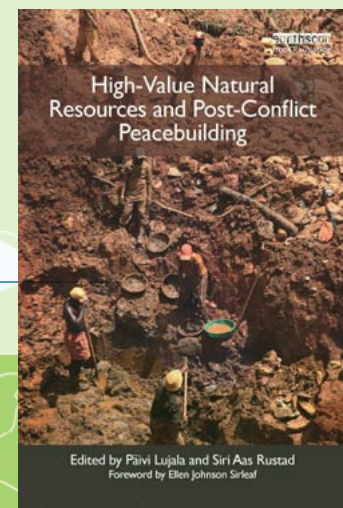
ELI staff participated in a simulated spearfishing enforcement action in a marine-protected area of Granada.

*"This has been a truly enlightening experience. No longer will I consider environmental issues as 'soft' and 'unsexy'... What you have emphasized **MUST** be improved without further delay to enable a more efficient and worthwhile management of all things environmental."*
—Resident Magistrate



In South America, ELI trained 100 prosecutors from the Brazilian Amazon region, Bolivia, and Peru on enforcement of forest and environmental laws. The presentations were led by experts, including Brazilian High Court Justice Antonio Benjamin. Subject matter included deforestation in the Amazon rain forest, environmental licensing, legal responses to forest fires, illegal mining, clean energy production and hydroelectric projects in the Amazon, and procedural issues.

Africa and the Middle East



In November, ELI with the Woodrow Wilson International Center for Scholars celebrated the release *High-Value Natural Resources and Post-Conflict Peacebuilding*, produced with the United Nations Environment Program (UNEP), the University of Tokyo, McGill University, and the Peace Research Institute Oslo. It is the first in a seven-volume series addressing the key challenges faced by post-conflict countries in transforming natural resources in ways that contribute to economic recovery and reconciliation, jobs, and sustained livelihoods.

The book assesses practices from around the world in using high-value natural resources such as oil, diamonds, gold, and timber to consolidate peace.

"In reforming management of our high-value natural resources, we are finding our way along the path from conflict to peace and sustainable development. We are not alone on this path."

—from foreword by Ellen Johnson Sirleaf,
President of Liberia, and Nobel Peace
Prize winner

The book is the first publication of a four-year research project on Post-Conflict Peacebuilding initiated by ELI and the United Nations Environment Programme. The series documents and analyzes post-conflict natural resource management successes, failures, and ongoing efforts in more than 60 conflict-affected nations.

In Jordan we provided technical assistance to the Jordanian water sector. Jessica Troell, Director of ELI's International Water Program, is working with a team led by partner organizations in Amman, Jordan, to identify specific legal and regulatory reforms needed to support the institutional reforms proposed by a USAID/Jordan Institutional Support and Strengthening Program. Ms. Troell provided an in-depth analysis of the critical gaps in Jordan's current water legislation. The team presented its findings and recommendations to the Ministry of Water and Irrigation and 50 other stakeholders. The resulting workshop and Institutional Assessment report will serve as the basis for developing a work plan that ELI is helping to implement.

In October, ELI and the U.S. Department of State hosted representatives of the African Ministers' Council on Water (AMCOW) Technical Advisory Committee on a study tour in the United States. The tour focused on water policy, law, and governance and included meetings with government officials at the federal and state levels, NGOs working on a variety of water conservation and management issues, the private sector, and donors. Immediately following the tour, ELI convened a 2-day workshop with the Oregon State University on transboundary water management and cooperation for the AMCOW participants.

Asia

ELR India Update completed its second year of publication. This quarterly newsletter reports on most recent environmental law and policy developments relevant to those working in or sourcing from India.



ELI led a set of workshops in January to provide industry managers in Ahmedabad and Bangalore, India, with environmental compliance and workplace safety training. The sessions attracted plant managers, engineers, supply-chain managers, and other environmental, health, and safety professionals, who were given the opportunity to learn from highly respected faculty drawn from local government and academia. Programs included a plant visit to Electrotherm, a leading India-based manufacturer of steel manufacturing furnaces, and a visit to the Otis Elevator facility outside Bangalore, where participants examined how Otis manages its natural lighting, chemical handling, and wastewater treatment.

"After attending this workshop, I know the import[ance] of Environment and Health and Safety policy . . ."
—Mr. Swaraj S. Churi



Workshop participants inspecting site conditions during a plant visit (above and below).



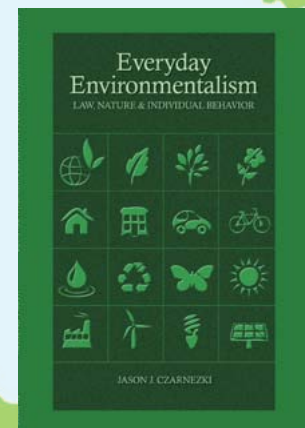
Global Commons



ELI Press published five books including three new titles:

Susan McMichael's *RCRA Permitting Deskbook*; Jim May's *Principles of Constitutional Environmental Law* (co-published with ABA); and Jason Czarnezki's *Everyday Environmentalism*. Writing as a lawyer and environmentalist, Czarnezki addresses the personal choices that individuals can make in order to have a positive effect on the natural world. In addition, we published new editions of Jeremy Richardson's *Reporting on Climate Change, 4th Edition*, and ELI's all-time best-seller, Frank B. Friedman's *Practical Guide to Environmental Management, 11th Edition*.

Ocean Program Director Dr. Kathryn Mengerink played a leading role at "Our Changing Oceans" conference, joining with more than 1,300 leaders in ocean science and policy to address the challenges facing marine resources and the policy and governance solutions needed to restore and protect ocean health worldwide. Dr. Mengerink described the potential to use existing laws for new purposes—specifically, she described the potential to use the National Environmental Policy Act as a legal tool to implement the new National Ocean Policy.



We have continued the publication and dissemination of the best legal resources on earth. *ELR*—The *Environmental Law Reporter*, has been rated the most often-cited environmental law journal and one of the highest environmental law journals in terms of impact. Volume 41 of *ELR* featured a major series of articles on Prevention of Significant Deterioration by John-Mark Stensvaag, Professor Oliver Houck on TMDLs, RFF scholars on using the Clean Air Act to regulate greenhouse gases, and several Chinese scholars on Chinese environmental law.

The Environmental Forum is the leading policy magazine for professionals in environmental law, policy, and management. Contributors in the past year included former U.S. EPA Administrator Christine Whitman, NOAA Administrator Jane Lubchenco, and U.S. Congressman Ed Markey.

The National Wetlands Newsletter covers the law and management of wetlands, floodplains, and coastal areas. In 2011, the *Newsletter* followed the U.S. EPA's jurisdictional guidance process, featuring lengthy legal arguments on using proximate causation and foreseeability principles to establish a significant nexus, as well as a detailed congressional history on the scope of the Clean Water Act.



Workshop attendees in Uganda (above) and Vietnam (below).



Together with partners in Bhutan, the Dominican Republic, Madagascar, Peru, Uganda, and Vietnam, ELI is identifying ways to strengthen the legal, regulatory, and institutional systems governing biodiversity to more effectively adapt to climate change.

In October, ELI attorneys and President Cruden traveled to Santo Domingo, Dominican Republic, to lead a national dialogue on adapting law and governance to climate change. The workshop, cosponsored by the Dominican Republic's National Congress and the Ministry of Environment and Natural Resources, took place at the Dominican Republic Senate.

In August and December, ELI held additional dialogues focused on protecting ecosystems from climate change in Vietnam and Uganda. Led by ELI Senior Attorney Lisa Goldman, the workshops brought together resource managers, policymakers, scientists, and academics to discuss concrete strategies to incorporate adaptive management into the legal and institutional frameworks governing biodiversity so as to foster more resilient natural systems in the face of climate change.

In April 2011, ELI published a handbook focused on the new national ocean policy and its application to subsistence resource users in the U.S. Arctic. The handbook provides an explanation of U.S. national ocean policy, the principles of coastal and marine spatial planning, and how Arctic communities can engage to ensure that government decisions prioritize their needs, concerns, and voices.

Awards

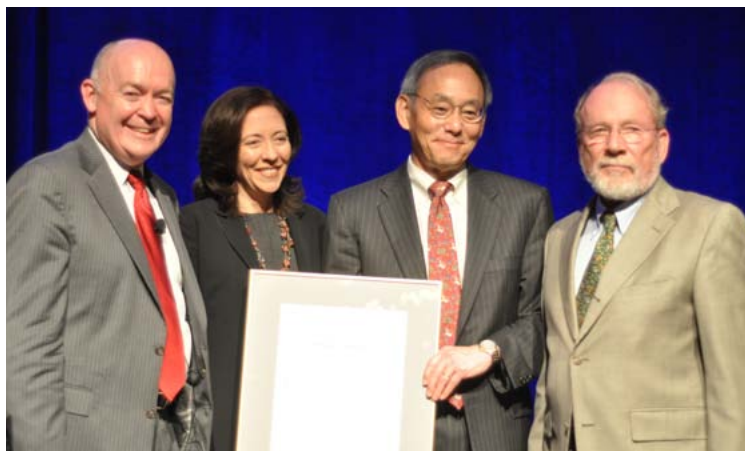
Annual Dinner

ELI's Annual Award Dinner, held October 19 at the Omni Shoreham Hotel in Washington, D.C., provided an outstanding and memorable occasion for more than 700 members of the environmental profession. ELI honored U.S. Secretary of Energy Dr. Steven Chu with the 2011 ELI Award for Achievement in Environmental Law, Policy, and Management.

Dr. Chu was introduced by Senator Maria Cantwell (Washington), who chairs the Energy Subcommittee of the U.S. Senate Energy and Natural Resources Committee, and is a longtime advocate of clean alternative energy and reducing fossil fuel use. The 2011 Award Dinner was the most successful fundraising event in ELI history.

"I always look forward to the Annual Award Dinner—it's an annual meeting of the clan. An event not to be missed!"

*Ray Ludwiszewski
Partner at Gibson,
Dunn & Crutcher;
ELI Board Member*



(L-R) John Cruden, U.S. Senator Maria Cantwell, Dr. Steven Chu, William M. Eichbaum

ELI recognized Secretary Chu, the 1997 co-winner of the Nobel Prize for Physics, for his visionary leadership of the U.S. Department of Energy and its ambitious agenda to accelerate deployment of renewable energy. ELI also recognized Secretary Chu's longstanding commitment as a scientist to bringing attention to climate change issues and to advocate for the need to develop and deploy carbon-neutral renewable sources of energy."

ELI hailed Secretary Chu's creation of valuable partnerships with India and China on research to advance energy efficiency and technology, and his contribution to the investigation of the causes of the Deepwater Horizon oil spill.

Energy policy underlies many of the most important issues facing humanity, from climate change to foreign policy to international economics. On the afternoon preceding Dr. Chu's receipt of the ELI Award, ELI convened the 2011 Miriam Hamilton Keare Policy Forum "Towards a Rational Energy Policy," in which a prestigious panel took up the question of whether it is possible to craft a rational energy policy amidst the patchwork quilt of federal and state laws.



Keare Forum Panelists: (L-R) Jason Grumet, Suede Kelly, John Rowe, Kateri Callahan, David Sandalow

National Wetlands Awards

Every year, ELI honors recipients from across the country who have been recognized for their exceptional and innovative contributions to wetlands conservation across six categories. The 2011 National Wetlands Award recipients were honored at a ceremony on May 4, 2011, at the U.S. Botanic Garden near the U.S. Capitol. These award winners have restored, researched, and protected thousands of acres of wetlands nationwide. Their examples have inspired many members of their community to act and make a difference to protect and improve these vital natural resources.



Rio de la Vista accepts her award for Wetlands Conservation and Restoration.

In 2011, ELI's National Wetlands Awards recognized six citizens for their outstanding contribution to wetlands conservation. (L-R) EPA Deputy Administrator Bob Perciasepe, Margaret Sedlecky (Education and Outreach Recipient), Jim Pena, Scott House (Landowner Stewardship Recipient), Rio de la Vista (Conservation and Restoration Recipient), Dr. Rick Coleman, Gerald Solomon, Dr. Loren Smith (Science Research Recipient), Pat Montanio, Todd Miller (Wetland Community Leader Recipient), Janet Morlan (State, Tribal, and Local Program Development Recipient).



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The Institute's programs and projects to advance environmental protection through law, policy, and management are made possible by generous support from our Corporate and Foundation Donors.

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Members of the ELI Legacy Society have indicated the Environmental Law Institute as a beneficiary in their will, trust, or other estate planning documents. By taking this important step, Legacy Society members help to carry out ELI's vision of a healthy environment, prosperous economies, and vibrant communities founded on the rule of law. Those considering becoming part of the Legacy Society should consult with a tax attorney or accountant to determine the best way to carry out their lifetime and testamentary objectives.

We are grateful to the following individuals for including ELI in their estate plans.

Leslie Carothers
Elissa Parker

Stephen Dujack
Ann Powers

Ridgway M. Hall, Jr.
David Sive

Craig Mathews

2011 Award Dinner Star Sponsors

The Environmental Law Institute received generous support from the Star Sponsors of the Award Dinner held October 19, 2011, to honor Secretary of Energy, Dr. Steven Chu. We are grateful to our Star Sponsors and to the members of the Corporate, Professional, and Associates Programs who supported the work of the Institute through their participation.

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Kimberly-Clark Corporation
Koch Industries, Inc.
National Association of Clean Water Agencies
Volkswagen Group of America, Inc.
Wal-Mart Stores, Inc.
Waste Management, Inc.
Weyerhaeuser Company
WSP Environment & Energy, LLC

Public Interest Members

Defenders of Wildlife
Earthjustice
Environmental Law and Policy Center
International Center for Technology Assessment

Johns Hopkins Bloomberg School of Public Health
Natural Resources Defense Council
Southern Environmental Law Center
World Wildlife Fund

Public Interest Friends

Eastern Environmental Law Center
Galveston Bay Foundation
Legal Environmental Aid Foundation (LEAF)
of Indiana, Inc.

The Ocean Foundation
Oceana, Inc.
South Carolina Environmental Law Project

Professional Senior Partners

Arnold & Porter LLP
 Bergeson & Campbell, P.C.
 Beveridge & Diamond, P.C.
 Bingham McCutchen LLP
 Bracewell & Giuliani LLP
 Crowell & Moring LLP
 Environmental Law Network
 Faegre Baker Daniels LLP
 Farella Braun + Martel LLP
 Gibson, Dunn & Crutcher LLP
 Holland & Knight LLP
 Hogan Lovells US LLP

Hunton & Williams LLP
 K&L Gates LLP
 Katten Muchin Rosenman LLP
 Keller and Heckman LLP
 Latham & Watkins LLP
 O'Brien & Gere
 Paul Hastings LLP
 Robinson & Cole LLP
 Sidley Austin LLP
 Willkie Farr & Gallagher LLP
 Wilmer Cutler Pickering Hale and Dorr LLP
 Winston & Strawn LLP

Professional Partners

Baker Botts
 Baker Hostetler LLP
 Ballard Spahr LLP
 Blank Rome LLP
 Bryan Cave LLP
 Carter Ledyard & Milburn LLP
 Dorsey & Whitney LLP
 Drinker Biddle & Reath LLP
 Fox Rothschild LLP
 Fried, Frank, Harris, Shriver & Jacobson LLP
 Geosyntec Consultants, Inc.
 Goodwin Procter LLP
 Gowling Lafleur Henderson LLP
 Greenberg Traurig, LLP
 Husch Blackwell LLP
 Jenner & Block LLP
 Jones Day

Kelley Drye & Warren LLP
 King & Spalding LLP
 Kirkland & Ellis LLP
 Morgan, Lewis & Bockius LLP
 Patton Boggs LLP
 Perkins Coie LLP
 Pillsbury Winthrop Shaw Pittman LLP
 Proskauer Rose LLP
 Reed Smith LLP
 Schiff Hardin LLP
 Sive, Paget & Riesel, P.C.
 Skadden, Arps, Slate, Meagher & Flom LLP
 SNR Denton US LLP
 Van Ness Feldman, P.C.
 Venable LLP
 Vinson & Elkins

Professional Associates

Arent Fox LLP
 Covington & Burling LLP
 Davis Polk & Wardwell LLP
 ENVIRON International Corporation
 Exponent, Inc.

ICF International
 Saul Ewing LLP
 Sedgwick LLC
 Sullivan & Worcester LLP
 Wiley Rein LLP

Financial Statements

Statements of Financial Position

<i>Years Ended December 31,</i>	2011	2010
Assets		
Current Assets		
Cash and cash equivalents	\$1,194,119	\$1,468,984
Accounts receivable		
Grants and contracts	674,451	924,200
Royalties	12,548	1,680
Other	74,061	192,504
Allowance for doubtful accounts	(2,729)	(10,502)
Net accounts receivable	758,331	1,107,882
Contributions and foundation grants receivable	364,949	475,308
Investments	4,013,721	3,918,377
Certificates of deposit	-	100,053
Prepaid expenses and inventory	249,083	225,351
Total current assets	6,580,203	7,295,955
Property and equipment, at cost		
Furniture, equipment and software	332,971	347,341
Leasehold improvements	32,331	29,331
Total	365,302	376,672
Less: Accumulated depreciation and amortization	(261,017)	(274,104)
Property and equipment, net	104,285	102,568
Other assets		
Security deposit	25,815	25,815
Total assets	\$6,710,303	\$7,424,338

<i>Years Ended December 31,</i>	2011	2010
Liabilities and Net Assets		
Current liabilities		
Accounts payable and accrued liabilities	\$179,862	\$170,871
Accrued payroll and vacation	\$309,636	\$262,120
Provision for project losses	168,500	113,500
Deferred revenue	449,698	432,626
Deferred rent	33,104	38,062
Total current liabilities	1,140,800	1,017,179
Net assets		
Unrestricted	4,100,634	3,964,808
Temporarily restricted	1,468,869	2,442,351
Total net assets	5,569,503	6,407,159
Total liabilities and net assets	\$6,710,303	7,424,338

Additional financial information can be obtained from www.eli.org.

Statements of Activities and Changes in Net Assets

	Year Ended December 31, 2011			Year Ended December 31, 2010		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
Operating revenues						
Federal awards and contracts	\$1,482,554	-	\$1,482,554	\$1,022,826	-	\$1,022,826
Contributions and grants	\$805,195	\$1,039,509	1,844,704	671,145	2,014,231	2,685,376
Publication sales and subscriptions	564,247	-	564,247	562,780	-	562,780
Membership revenue	730,296	-	730,296	677,434	-	677,434
Award dinner	416,100	-	416,100	368,025	-	368,025
Advertising	1,795	-	1,795	5,318	-	5,318
Other revenue	201,037	-	201,037	155,731	-	155,731
Net assets released from restriction - satisfaction of grant requirements	2,012,991	(2,012,991)	-	2,278,212	(2,278,212)	-
Total operating revenues	6,214,215	(973,482)	5,240,733	5,741,471	(263,981)	5,477,490
Operating expenses						
Program services						
Research, policy and training	3,481,749	-	3,481,749	3,097,990	-	3,097,990
Publications and educational material	610,020	-	610,020	635,644	-	635,644
Membership and outreach	767,461	-	767,461	719,937	-	719,937
Total program services	4,859,230	-	4,859,230	4,453,571	-	4,453,571
Supporting Services						
Management and general	637,690	-	637,690	671,366	-	671,366
Management and general	681,280	-	681,280	595,474	-	595,474
Total supporting services	1,318,970	-	1,318,970	1,266,840	-	1,266,840
Total operating expenses	6,178,200	-	6,178,200	5,720,411	-	5,720,411
Net operating income (loss)	36,015	(973,482)	(937,467)	21,060	(263,981)	(242,921)
Investment income	99,811	-	99,811	412,654	-	412,654
Changes in net assets	135,826	(973,482)	(837,656)	433,714	(263,981)	169,733
Net assets, beginning of year	3,964,808	2,442,351	6,407,159	3,531,094	2,706,332	6,237,426
Net assets, end of year	\$4,100,634	\$1,468,869	\$5,569,503	\$3,964,808	\$2,442,351	\$6,407,159

Additional financial information can be obtained from www.eli.org.

